

# ACE Solution and RTX Collaborate to Pioneer New Horizons in Telecom

2024-07-17 ACE Solution



Caption: RTX Senior Sales Manager Per Østergaard Nielsen (Left) and ACE Solution Business Development Manager Peter Lee (Right)

Hsinchu, Taiwan, 17th, July 2024 -ACE Solution has announced a groundbreaking milestone in its collaboration with RTX A/S, a leading provider of wireless communication technologies. This partnership aims to address intercom communication challenges across various industries by leveraging RTX's expertise and ACE Solution's strategic implementation capabilities. To provide deeper insights into this collaboration, ACE Solution invited RTX Senior Sales Manager Per Østergaard Nielsen for an exclusive interview.

RTX A/S employs 300, mainly engineers, dedicated to developing cutting-edge technologies. With over 30 years of industry experience and a portfolio of more than 1000 successful projects, ODM or OEM solutions for global clients, RTX operates through three business areas: Enterprise, ProAudio and Healthcare. Per Østergaard Nielsen, a seasoned expert in wireless communication solutions, helps ensuring that their high-quality intercom solutions stand out for their superior sound quality and low latency.

"In recent years, RTX has observed an increasing demand for intercom solutions. Our intercom solution RTX TeamEngage™ is known for its cost-effectiveness, minimal space requirements, and easy integration into smaller devices. RTX's versatile and robust communication solutions are well-positioned to meet the evolving needs of the market," said Per Østergaard Nielsen.



*Photo 1: RTX Intercom solution ensures reliable communication and freedom to move around*

Since 2011, ACE Solution and RTX have maintained a strong collaboration. ACE Solution acts as a local distributor, representing RTX's interests and supporting customer needs. This partnership enables the provision of high-quality intercom solutions at reasonable costs, with minimal effort required from customers. The mutual commitment to innovation and excellence drives the ongoing success of this collaboration. RTX's wireless intercom systems, operating on the 1.9GHz DECT frequency band and utilizing the RTX1090 communication module, integrate seamlessly with other products and systems. This technical synergy with ACE Solution enhances the overall value delivered to customers. By combining ACE Solution's expertise in communication software solutions with RTX's wireless audio capabilities, the partnership delivers robust, unique products to the market.

One of the key differentiators of RTX's intercom systems is their unparalleled audio quality, which allows numerous users to communicate simultaneously with excellent speed, clarity, and stability. The scalable and flexible nature of the platform makes it adaptable to various environments, further setting RTX apart from its competitors. RTX's intercom systems offer unmatched flexibility, making them suitable for a wide range of applications, from intercom to conference systems. Their dynamic and straightforward solutions cater to diverse customer requirements, facilitating easy distribution through partners like ACE Solution, who possess extensive market knowledge.



*Photo 2 TeamEngage ensures direct, clear, and reliable communication increasing team efficiency when handling critical situations.*

RTX continues to lead the industry in audio quality, constantly developing new features for their platforms in close collaboration with customers. Per Østergaard Nielsen emphasized, "This approach ensures that both RTX and ACE Solution's customers grow together, benefiting from shared insights and feedback from the market." Transparency and continuous support are key elements that RTX expects from ACE Solution, ensuring the best possible outcomes for all stakeholders.

**For media inquiries, please contact:**

**ADVANCED COMM.ENGINEERING SOLUTION CO., LTD.**

**Peter Lee, Jenny Lin**

Address: 2F-1, No.28, Taiyuan street, Jhubei City, Hsinchu County, 302, Taiwan

Telephone: +886 3 5500909 #3801, +886 3 5500909 #3407

E-mail: [service@acesolution.com.tw](mailto:service@acesolution.com.tw)

Website: <https://www.acesolution.com.tw/en/>

#### **About ACE Solution**

Established in 2000, ACE Solution (<https://www.acesolution.com.tw/en/>) is headquartered in Hsinchu City, Taiwan, with branch offices strategically located in Suzhou and Shenzhen, China. Our company is dedicated to delivering tailored test solutions that cater to the specific requirements of our customers in the field of electrical components, devices, and system manufacturing. Furthermore, we collaborate with our esteemed partners to provide comprehensive technology solutions. At ACE Solution, we specialize in RF, mmWave, and terahertz technologies, boasting an accomplished team of technical experts who offer unparalleled support. Our commitment to professionalism, innovation, and versatility enables us to offer cutting-edge integrated techniques and solutions. By leveraging our expertise, we empower our clients to overcome technological challenges and achieve their desired outcomes efficiently and effectively.

#### **RTX**

Address:

**RTX A/S**

Stroemmen 6

9400 Noerresundby

Denmark

Telephone: +45 9632 2300

Website: <https://www.rtx.dk/>

#### **About RTX**

RTX is a global technology company with 30+ years of experience and knowledge in the design and development of wireless communication products across a wide range of applications. Our purpose is to help people perform at their best by providing our customers with the best possible wireless communication solutions.

Established in 1993, RTX has obtained software and hardware capabilities through which projects are managed from idea to finished products and modules. We are a European company operating globally and employing ~~+300~~<sup>299</sup> people at our locations in Denmark, Hong Kong, and USA.

At RTX, we develop, innovate and manufacture customized solutions, which provide effortless wireless communication for large corporations and people across the globe. We work with customer financed as well as internally financed development projects and our ODM/OEM products and ~~solutions~~<sup>software</sup> are sold to world-leading brands across the globe. Developing wireless products and solutions can be complex. At RTX, we pride ourselves on making products that are complex on the inside and look simple on the outside.